

MailVault – Service Provider Edition

Service Providers can use MailVault SPE to offer [email archiving as a service](#), thereby [increasing revenue from existing clients](#), as well as [gaining new clients](#).

About MailVault

MailVault securely backs up the entire organization's email into a central archive. Powerful search and restore mechanisms allow you to view and restore email for any user, over any time period.

Compatible with all email systems, MailVault readies a company for eDiscovery and compliance, while helping them to save money, time and effort.

Benefits for Service Providers

MailVault SPE can be a great addition to your solution portfolio, if you:

- already offer email services. *Simple and logical extension.*
- offer backup and recovery services. *Same target segment.*
- run your own cloud-infra and want to offer additional value-added services on that. *More solutions in your basket.*
- wish to increase stickiness with customers. *Email archiving is a long-term, recurring revenue offering.*

Why MailVault SPE

- A single-setup allows you to offer email archiving to multiple clients.
- Each end-user company gets their own MailVault instance.
- The multi-tenant, elastic architecture allows you to use your resources efficiently and scale easily when needed.
- A centralized management console.
- Automated licensing for all the MailVault instances.
- Bill assist and usage information to help you bill your customers.
- Customized admin-roles for your clients allowing them partial or full access to certain functionality.
- Pay-as-you-go subscription model.
- Great service and support from the MailVault Team.